

# GENA-Peppol, Enhanced B2B (eB2B) Interoperability model

Start using the next-generation Peppol-based interoperability standard!

Designed by Service Providers for Service Providers

### B2B exchanges interoperability Our vision

At GENA, we envision a world where **seamless**, **secure**, **and interoperable digital transactions drive global trade and economic efficiency**.

Since its founding in 2011, GENA (formerly EESPA) has constantly advocated for global Interoperability through standardized and secure solutions built on trusted networks and global standards.

In 2024, GENA decided to partner with OpenPeppol to develop a best-in-class next-gen B2B interoperability framework. This initiative combines the **extensive experience of Service Providers** in B2B exchanges with the **proven technical standards of Peppol**.

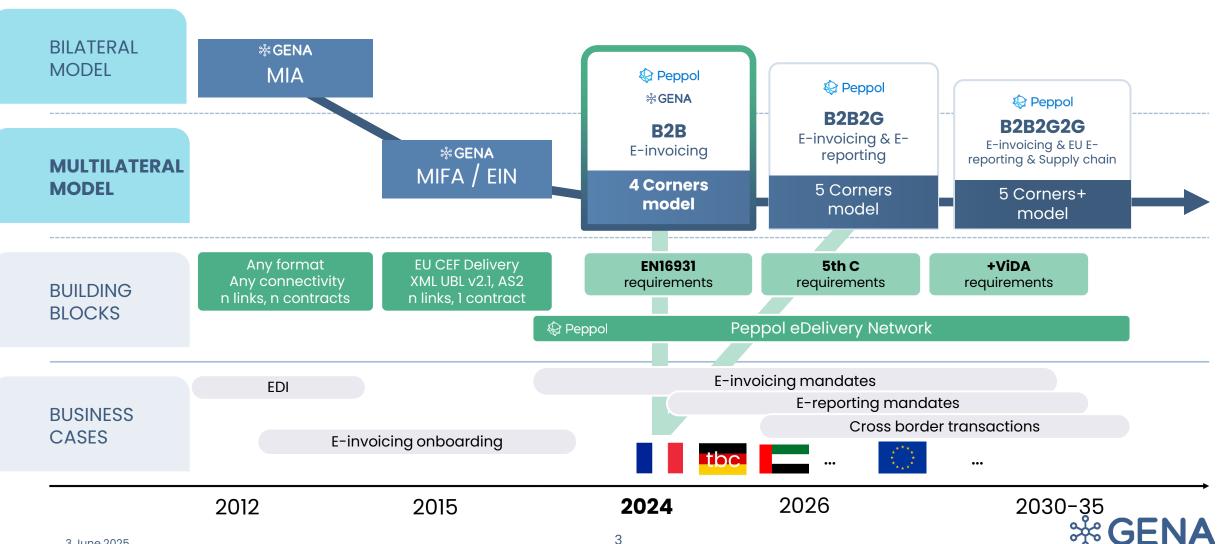
Our goal is to establish this Enhanced B2B interoperability framework (eB2B) as the common 4 corner model standard for all "roaming/interoperability" between solution providers.

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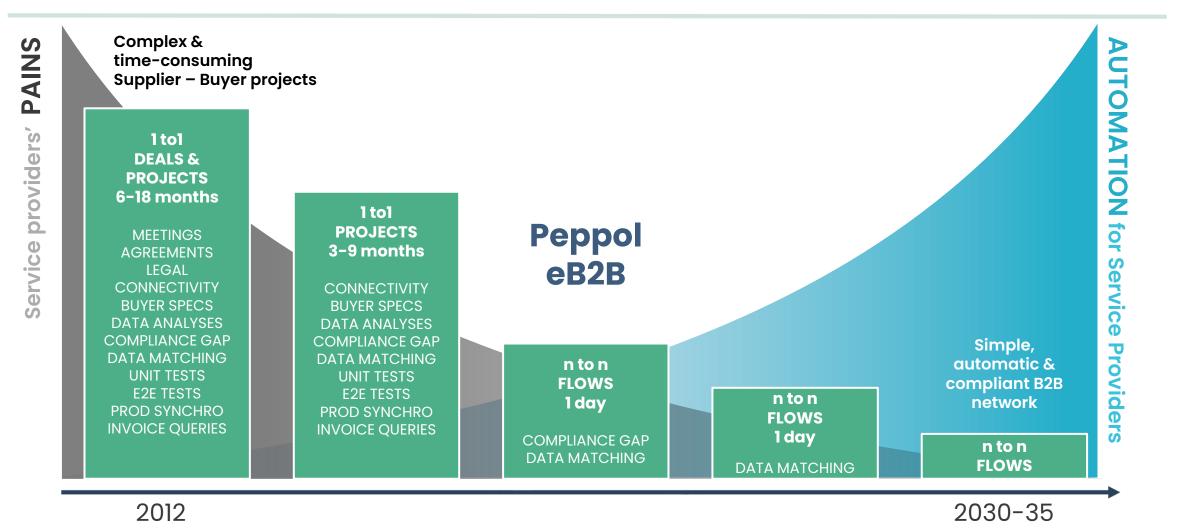
Furthermore, this model **supports the 5** corner DTCE model, which GENA actively endorses and promotes, in response to the global rollout of mandatory e-invoicing and Continuous Transaction Controls (CTC).



#### The interoperability roadmap: the path to a seamless no touch B2B & tax compliant model



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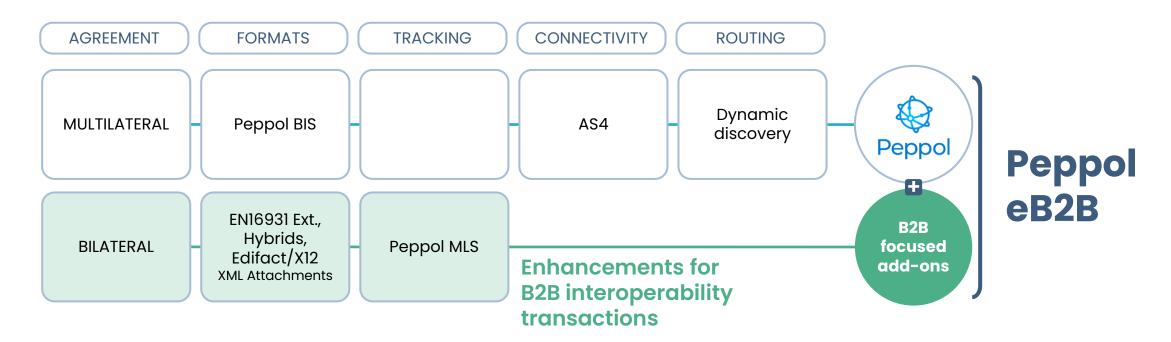


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### What is eB2B? GENA Peppol Enhanced B2B model

4C model, enhanced for **B2B SP interoperability transactions**, based on international & future proof standards, conceived by GENA & OpenPeppol



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#### Why eB2B? Benefits win-win-win



#### **END USERS**

- √ Future proof: nextgen standards
- ✓ Robust: fully distributed network
- ✓ Secure: transmission, KYC
- √ Flexible: supplier/buyer data req.
- ✓ Cost effective: onboarding, integration
- √ Easy commercial onboarding
- ✓ High data quality: automation, analyses
- √ Full ERP integration: last mile aware
- √ Transparent document processing
- ✓ Portable: easier to change SP



### SERVICE PROVIDERS (SPs)

- √ Future proof: nextgen standards
- ✓ Robust: fully distributed network
- √ Secure: transmission, tracking
- √ Flexible: bi- or multi-lateral flows
- √ Cost effective: flows maintenance
- √ Seamless roaming: automatic
- ✓ Easy subcontracting: SP/mgt software, last mile, 3rd network connection...

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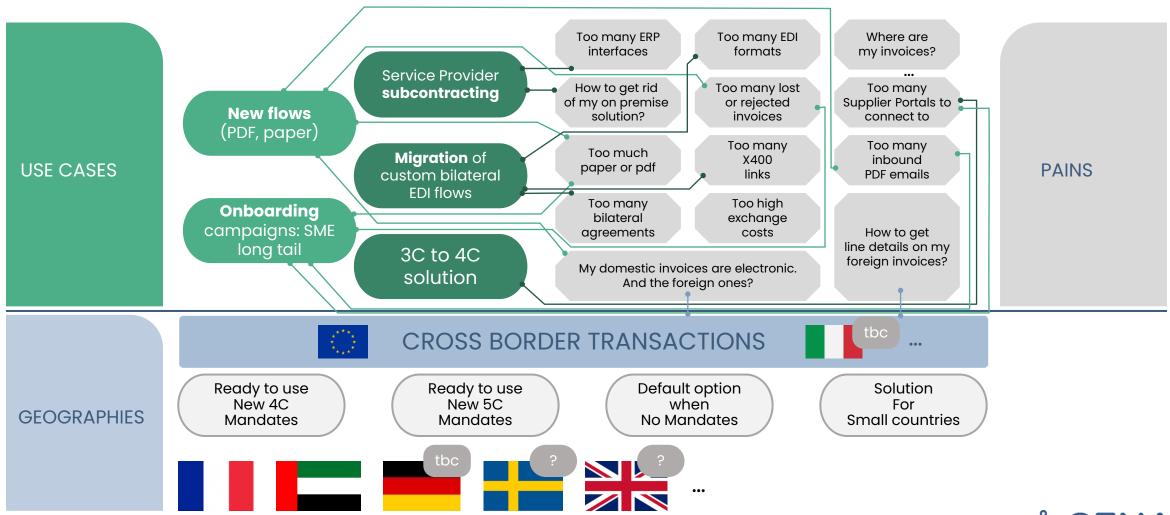


#### **TAX ADMINISTRATIONS**

- √ Future proof: nextgen standards
- ✓ Robust: fully distributed network
- ✓ Secure: SP certification, data hostage
- √ Flexible: 4C & 5C
- ✓ Cost effective: off-the-shelf
- √ Standardised & harmonised
- √ CTC/ViDA/eIDAS aware



## What for ? Potential eB2B business cases & removed pains

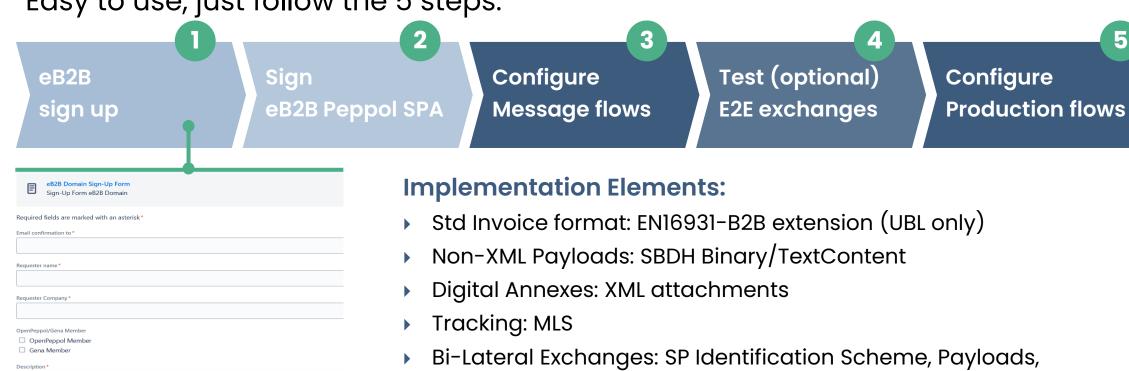


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#### How? eB2B onboarding steps

#### You can start in production NOW!

Easy to use, just follow the 5 steps:





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Selective Acceptance

### eB2B label (wip)









BRONZE E2E eB2B flows tested ok

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**SILVER** eB2B flows in production

eB2B live flows with tens of trading partners in production



#### eB2B Key contacts

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